

2008 Performance Metrics*

Occupancy
Rate

12/08

87%

Cumulative Client
Add-On Financing

12/08

\$230
MILLION

Total Number
On-Campus Jobs

12/08

98

Sirti assisted
companies
have created

1,025+
JOBS

Sirti Clients Filed

77

Invention Disclosures
and Patent
Applications
In 2008

Sirti Assisted

35

Active
Off-Campus
Clients
In 2008

Sirti Client
Survivability

68%

FOR 10 YEARS

2008 Annual Payroll

\$43+

MILLION

Created by Sirti
clients and alumni

Sirti Technology
Growth Fund

DOLLARS AWARDED TO DATE: \$1.5 MILLION

LOANS AWARDED TO DATE: 5

LOANS IN PROCESS: 6

2008 Annual Revenue

\$116.4+

MILLION

Created by Sirti
clients and alumni

Total Number
On-Campus Clients

12/08

17

Total Number
of Active Clients

12/07

12/08

56 58

Total Number
On-Campus Graduates

12/08

6

2008 Performance Metrics*

MAKING AN ECONOMIC IMPACT

As an economic development agency for the State of Washington, it is imperative that Sirti's results be effectively measured by the business metrics that we report and the business results our clients achieve. Given the economic challenges of 2008, we are especially pleased to report that Sirti had another year of strong results accelerating and incubating innovative companies in the Inland Northwest. The technology companies in our region continued to innovate, receive investment capital and create high-paying jobs.

Metrics, while vital, never are able to tell the full story of why technology-based economic development is an excellent investment. Accelerating startup and high growth technology companies will continue to pay dividends for the state. High demand technology companies create high demand jobs that pay significantly higher wages than both state and regional averages. The end result: a higher tax base, in-state opportunities for our top college graduates and contributions to the state's exceptionally positive balance of trade. We are pleased with the strong results Sirti clients reported and our complementary role in making an economic impact.

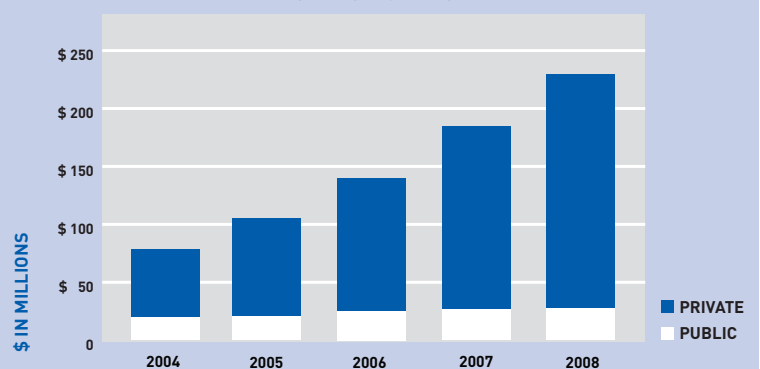
NBIA METRIC (most recent 10-year period)	SIRTI 2008 RESULT	COMMENTS
1. Number of current clients	58	Includes on-campus (incubator) clients and off-campus clients located throughout the Inland Northwest, each receiving greater than 20 hours of service in 2008.
2. Total number of graduates since program inception	190	Graduates represent past and present clients who received greater than 20 hours of service in a given year. In addition, we provided service to many other companies with referrals and advice.
3. Number of graduate firms still in business	68%	This compares very favorably with the average survival rate of 44% after four years in business.
4. Number of employees - full time	1,025	Sirti past & present clients account for 1,025 direct full time jobs.
5. Number of employees - part time	89	Sirti clients utilize part time employees (89) as well as contract employees (458) to supplement their full time employment base.
6. Current annual salaries and wages paid	> \$43 Million	This metric captures payroll for 73% of the total jobs reported. Not all companies provided payroll data. Average pay per job reported was \$54,677 which is significantly higher than both the state and regional averages.
7. Gross revenues for the most recent full year	> \$116 Million	The metric covers annual sales for the 60% of surveyed companies reporting on this question.
8, 9, 10. Dollar amount of debt, equity and grant funds raised in most recent full year	\$45 Million	Sirti clients have attracted \$230 million in add-on investment over the last ten years.
Technology Metric: Number of invention disclosures or patent applications in the most recent full year	77	This metric reflects intellectual property developed by 27 different companies.



2008 IP/BIZNET PROGRAM SUMMARY

PATENT APPLICATIONS:	11
BUSINESS LAW:	25
TRADEMARKS:	13
INCORPORATIONS:	8
CLIENTS ASSISTED:	30

**CUMULATIVE CLIENT ADD-ON FINANCING
FOR PRIOR 10 YEARS**



*Data compiled from annual surveys supplied by 60% of client base, publicly available data and personal interviews. Only verified data is reported, actual metrics are higher.